



Mobonair is a global mobile services specialist. We pride ourselves in our ability to provide a mobile services cloud for enterprises and mobile operators. Our entire portfolio is designed in-house and draws on our extensive experience, taking into account specific requirements of our clients and partners. Our regional approach coupled with dedicated development resource enables us to provide clients worldwide with carrier-grade quality, reliability and flexibility. For more information, visit our corporate web site at

www.mobonair.com.

As our business grows daily, we are seeking to recruit new members to join our team of enthusiastic and committed information technology experts.

We have an open position:

Sales Manager

Responsibilities:

Develop and manage the implementation of Sales Strategy in line with Business plans

Develop & expand network to ensure annual sales targets are achieved

Marketing responsibilities including

Managing team of Sales Account Managers, Inside Sales Manager, Inside Sales Executives & Marketing executives

Provide high level market /competitive information contributing to the overall strategic direction of the Company

Media /Entertainment product/services sales-B2B & B2C

Monitor market Intelligence within the industry in terms of market development, new projects, competitive activity, new customers etc

Provide formal weekly & monthly reports on territories with accurate account of sales achievement status and forecast

Join Mobonair if you:

- Are sharp, goal oriented, with a passion for driving business forward
- Are a team player
- Have strong verbal presentation and written communication skills

Want to learn about new technologies

Qualifications:

Written and spoken fluency in English, other languages are a definite advantage

Strong verbal **presentation and written communication skills**

Ability to work independently

Familiarity with the MS Office package

Excellent organisational skills

Team player

We offer international and dynamic working conditions, challenging situations that allow personal and professional development. Mobonair encourages self-initiative and offers an environment where each staff member has an opportunity to learn and to be promoted based on his/her knowledge and work.