



Mobonair is a global mobile services specialist. We pride ourselves in our ability to provide a mobile services cloud for enterprises and mobile operators. Our entire portfolio is designed in-house and draws on our extensive experience, taking into account specific requirements of our clients and partners. Our regional approach coupled with dedicated development resource enables us to provide clients worldwide with carrier-grade quality, reliability and flexibility. For more information, visit our corporate web site at

www.mobonair.com.

As our business grows daily, we are seeking to recruit new members to join our team of enthusiastic and committed information technology experts.

We have an open position:

Sales Manager

Responsibilities:

- Presentation and sales of our telecommunication services to a range of potential customers from resellers to mobile service providers
- Management of the entire sales process, from first contact to closing the sale
- Contact and price negotiating
- Analysis of competitors and market intelligence activities
- Collection of product feedback, presentation of ideas for improvements and innovation to technical teams
- Assistance to the Sales Team and Sales Director in product updates and training and exhibitions organisation
- Ensure achievements of company sales and distribution objectives

Join Mobonair if you:

- Are sharp, goal-oriented, with a passion for driving business forward
- Are a team player
- Have strong verbal presentation and written communication skills
- Want to learn about new technologies

Qualifications:

- Written and spoken fluency in English, other languages are a definite advantage

- Fresh graduates/Entry level applicants are encouraged to apply
- Desire to learn about new technologies
- Strong verbal presentation and written communication skills
- Ability to work independently
- Familiarity with the MS Office package
- Excellent organisational skills
- Team player
- Applicants must be willing to change their place of residence

We offer international and dynamic working conditions, challenging situations that allow personal and professional development. Mobonair encourages self-initiative and offers an environment where each staff member has an opportunity to learn and to be promoted based on his/her knowledge and work.